

Sophomores, ready to jumpstart your career?

We have many programs to help you explore and plan out your future.



Raymond James offers distinct programs for you to take your classroom learning and build a dynamic career within the financial services industry. Whether you're a finance major curious about investment banking, a computer engineering major interested in the latest technology to help manage wealth, or a management major eager to impact company performance through operations support, we have a program for you.

We are committed to expanding the range of thought and representation in our profession and offer multiple programs to support all students interested in learning and growing with Raymond James.

Participation in any of our exploration programs will give you a jumpstart to your career search through industry exposure, engaging directly with experienced professionals and in workshops designed to build your career skills. Most importantly, successful participants receive recruiting coaching and insight to our highly competitive, award-winning summer internship program. And of course, our best interns receive full-time offers to join Raymond James after graduation.

STUDENT PROGRAMS

No matter your calling, there's a place for you at Raymond James. Some of our areas include:

- ▶ Wealth management
- ▶ Investment banking
- ▶ Information technology
- ▶ Finance and accounting
- ▶ Capital markets
- ▶ Operations
- ▶ Infrastructure
- ▶ Risk management
- ... and more!

WHERE GOOD PEOPLE GROW

As a global financial services firm, Raymond James is focused on providing trusted advice and tailored, sophisticated strategies for individuals and institutions. Our business is people and their financial well-being. Real people – their lives, their goals, their communities and their futures – have been at the heart of our work since 1962 when Bob James decided to build a different kind of financial services firm.

OUR PROGRAMS

CAREER FAST TRACK

March 12 – 14 and May 14 – 16

We believe good people know the importance of different perspectives and personal experience and how it helps you create professional value. This program gives students access to resources to leverage their individual backgrounds and experiences in the workplace. Spending three days at our global headquarters in St. Petersburg, Florida, will increase your knowledge and confidence so you can put yourself on the path to a great career.

INVESTMENT BANKING INSIGHTS BOOTCAMP

Virtual bootcamp: October 21 – October 23

Super Day office visit: January 21 – 22 and January 28 – 29

This three-part virtual series in October provides an overview of investment banking and the critical skills needed in corporate merger and acquisitions. Successful participants may be invited to the in-person, two-day sessions in January.

SOPHOMORE SHOWCASE

- ▶ *December 17 – St. Petersburg, FL*
- ▶ *December 19 – Atlanta, GA*
- ▶ *December 19 – St. Petersburg, FL*

This one-day program gives top students the flexibility to drop in and get a view of life as an associate at Raymond James. We host Sophomore Showcase events in multiple locations so that if you are in any of our locations during winter or spring, you can come learn about our core business units – wealth management, capital markets, information technology and corporate infrastructure. You'll also gain valuable insight into our recruiting process.

HOW TO APPLY

We have one common application for all three programs. You are asked to select only ONE program to be considered, and you will be able to choose between the different program dates. After submitting your application, you will receive an email confirming your application has been received (check your SPAM folder if you don't see it).

Selected applicants will receive details for a video interview to answer a few brief questions. All applicants will be notified by the end of December.

WHO IS ELIGIBLE

We are looking for ambitious and focused sophomore students interested in growing and working with great teams to help our clients achieve personal and financial success.

Eligibility criteria for ideal candidates:

- ▶ Be enrolled in an accredited university with a graduation date between December 2027 - June 2028
- ▶ Major in accounting, computer science, data science, economics, finance, information systems, marketing, management, math, sales, statistics, or any other business-related field
- ▶ Have a minimum of 3.0 on a 4.0 scale (Minimum 3.5 GPA for IB Insights Bootcamp.)
- ▶ Be passionate about a career in financial services and working with diverse teams and customers

The application deadline for IB Insights is **October 9, 2025**. All other sophomore program applications are due by **November 2, 2025**.

To stay in touch and get more information about any of these programs, join our student talent community at raymondjames.com/studentcommunity

RAYMOND JAMES®

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